

## **Campus by M/S Money Capital Height Research Investment Advisers Pvt. Ltd. Indore**

**Business Development Executive:**

**Experience: Fresher/Experienced**

**Qualification: MBA /Any Graduates.**

**No. Of positions available: 25**

**TOTAL Salary : 2.2 LPA**

**Venue: Seminar Hall of SOS Tourism & Management**

**Date & Time: 25<sup>th</sup> April, 2015 at 10. 00 AM**

<b>Salary Breakup</b>	
<b>Basic Salary -</b>	<b>Rs. 10,000 pm</b>
<b>Incentives -</b>	<b>Rs. 5000 pm</b>
<b>Loyalty Bonus -</b>	<b>Rs.11,000 pa</b>
<b>Gratuity -</b>	<b>Rs. 5000 pa</b>
<b>Rewards -</b>	<b>Rs. 2000 pm</b>
<b>TOTAL</b>	<b>2.2 LPA</b>

**Incentives +Rewards +Offers + other Benefits. (As per performance)**

**First Month – 15,000 Gross Salary (10 Basic + 5 Performance Link Incentive on completion of 54,000 Target)**

**NOTE: If the candidate completes full 54,000 target than full incentive of 5000 will be given & if he/she does 50% plus of the given target but less than 54,000, incentive will be given proportionately.**

### **Job Description:**

- Responsible for Sales of financial services to Corporate Clients.
- Acquisition and retention of clients  
CRM
- Giving Services to the acquired Clients
- Generate leads apart from available database.
- Follow up and close the deal.

- Handle client's queries and solve them.
- **Achieve Sales target.**

**Desired Profile: Good Communication Skills, Go Getter, Smart and Pleasing Personality & Confident.**