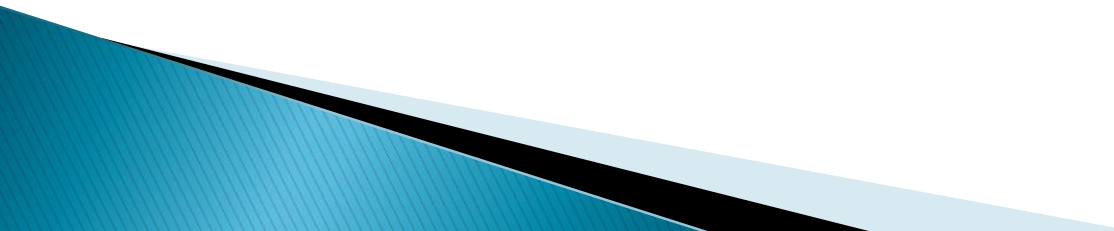


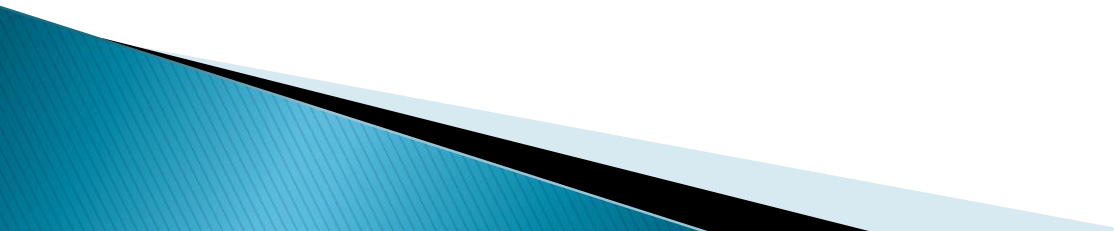
**SOS POLITICAL SCIENCE AND
PUBLIC ADMINISTRATION
MBA FA 404
SUBJECT NAME:
INTERNATIONAL MARKETING**

**TOPIC NAME: ENTERPRISE CONTENT
MANAGEMENT**

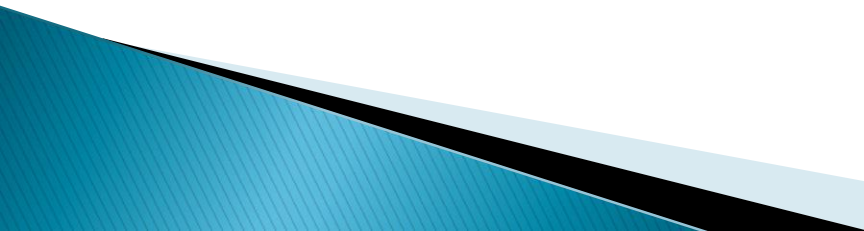
ENTRPRISE CONTENT MANAGEMENT (ECM):

- ▶ A system solution designed to manage an organization's documents. Unstructured information including Word documents, Excel spreadsheets, PDFs and scanned images are stored and made accessible to the right people at the right time. From commercial supply chains to contract management, or HR processes to government administration, the driving force behind implementing an ECM solution is to do business better. By eliminating dependence on paper documents and organizing unstructured information according to business need, organizations are empowered to work more efficiently. Listening to our customers over the years, we've found consistent goals for implementing ECM.
- 

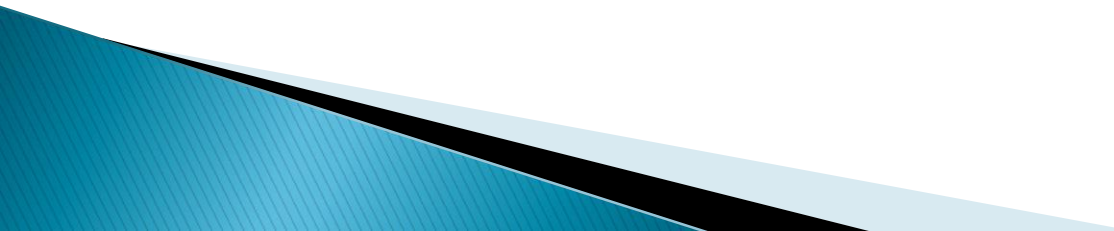
Regardless of industry, customers want ECM to help:

- ▶ Remove dependence on paper and streamline business processes
 - ▶ Drive better customer service and increase productivity
 - ▶ Reduce organizational risk
- 

FEATURES OF ECM:


- ▶ Features of ECM include:
 - i. Business process automation
 - ii. Document management
 - iii. Records management
 - iv. Workflow
 - v. Capture
 - vi. Forms and information security.
 - ▶ A fully functioning ECM system can streamline access to documents, allowing organizations to eliminate redundancy and minimize operational overhead.
- 

ELEMENTS OF ECM:

- 1. Capture documents digitally**
 - 2. Store documents in a digital repository**
 - 3. Retrieve documents, regardless of device or location**
 - 4. Automate document-driven processes**
 - 5. Secure documents and reduce organizational risk**
- 

1. CAPTURE DOCUMENTS DIGITALLY:

Managing an organization's content begins with the capture and importing of information into a secure digital repository. This can be any kind of document that is created, captured, stored, shared or archived, including:

- ▶ Invoices from vendors
 - ▶ Resumes from job applicants
 - ▶ Contracts
 - ▶ Correspondence
 - ▶ Research reports
- 

- ▶ A few methods of capturing these documents include:
 - i. Using electronic forms to make documents digital from the point of creation
 - ii. Scanning paper documents to be filed in a digital repository
 - iii. Managing “already digital” content, including Microsoft Office documents, PDFs, photos and video
 - iv. Automatically filing and categorizing documents from servers, MFPs and other shared locations
- ▶ Traditional methods of capturing documents require a great deal of effort and expense. Capturing documents in a digital repository eliminates many of the obstacles created by paper: labor-intensive duplication, slow distribution, misplaced originals and the inconvenience of retrieving files from offsite storage.

2. STORE DOCUMENTS IN A DIGITAL REPOSITORY:

- ▶ With robust ECM systems, organizations can easily store any business-critical document in a digital repository, allowing users to:
 - i. View or make edits (based on access rights) to any document in the repository
 - ii. View document metadata
 - iii. Organize documents within a flexible folder structure
- ▶ The benefits of enterprise content management go beyond simply keeping track of where documents are located. A content management system also reduces the time, cost and complexity associated with managing documents throughout their life cycle, helping ensure compliance with organizational record retention policies. In fact, a recent Nucleus Research study showed content management systems returning \$6.12 for every dollar invested.

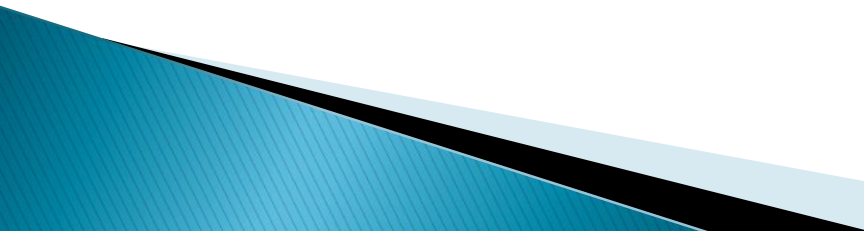
3. RETRIEVE DOCUMENTS, REGARDLESS OF DEVICE OR LOCATION:

- ▶ Once an organization's records have been securely stored, you can:
 - i. Find any document using full-text search
 - ii. Identify specific words or phrases within document text, metadata, annotations and entry names
 - iii. Use preset search options to search by document creation date, the names of users who checked out documents and other metadata
- ▶ Enterprise content management software helps eliminate time spent searching for information, enabling employees to answer information requests from clients, citizens and auditors immediately. More than that, staff have instant access to the information required to make better decisions about issues impacting your organization's bottom line.

4. AUTOMATE DOCUMENT-DRIVEN PROCESSES:

- ▶ Automation helps organizations eliminate manual tasks including photocopying, hand delivery and repetitive dragging and dropping to achieve greater results with fewer resources. Some ECM systems have digital automation features that can:
 - i. Automatically route documents to the right people at the right time
 - ii. Alert staff members when documents require their attention
 - iii. Recognize errors before any extraneous work can be done
- ▶ For example, purchase orders must be signed, records must be archived and employee vacation requests must be either approved or denied. Automation moves these documents through the necessary steps of review and approval, in the order specified. The end result is processes that are more cost-efficient, streamlined and error-free.

5. SECURE DOCUMENTS AND REDUCE ORGANIZATIONAL RISK:

- ▶ With strengthening compliance restrictions in a wide range of industries, organizations are increasingly using ECM systems to optimize records management practices and protect against risk. An enterprise content management system must provide customizable security settings to allow organizations to protect information from unauthorized access or modification.
 - i. Restrict access to folders, documents, fields, annotations and other granular document properties as needed
 - ii. Monitor system login and logout, document creation and destruction, password changes and more
 - iii. Protect sensitive metadata by controlling information access down to individual folders, templates and fields
- 

WHO USES ECM?

- ▶ In recent years ECM has become increasingly important and complex due to financial fraud and data breaches, which have resulted in more regulation. In fact, International Data Corporation (IDC) is projecting a 50x growth rate in digital content from 2010 to 2020. Therefore, organizations that can automate and organize document-driven processes will not only have a business advantage, but also reduce compliance risk.
 - ▶ ECM can provide a comprehensive solution for the entire document management lifecycle, so it's especially valuable for IT professionals and business managers.
 - ▶ IT assumes a more valued role in the organization by replacing information silos with a central point of control. By offering standard ECM tools that individual departments can customize, IT gains a better and more cost-efficient grasp over software and hardware maintenance.
 - ▶ Business managers can evaluate efficiency in departments without putting work on hold. Information collected by ECM software shows who is editing or viewing each document, how long each person takes to review documents and who is responsible for tasks related to each document.
- 